

Exporting After January 1st 2021

The selling terms between you and your buyer is the most important factor on how your logistics processes will be affected

DDP Terms

Avoid this at all costs. You will be responsible for the clearance process at destination, along with the costs of Import Duties/Taxes.

**Still need to sell DDP?
Then you will need to setup
one of the following:**

Overseas Business with VAT registration, with an accountant to file your VAT returns/reclaims.

Fiscal Representation; which is basically the same as setting up overseas but having an agent handle it all for you.

You will need to use our recommended customs broker, or your own.

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EXW Terms

This means you will not need us. You will be handing over the whole responsibility of transport from your door, to your buyer.

DAP Terms

Delivered At Place means you will need us to deliver your goods to a named place but, your buyer will be responsible for customs clearance.

You must ask your buyer for their customs broker details, and supply it to us prior to any booking made. We must liaise with them in advance/during transit to ensure a smooth clearance is undertaken.

If your buyer doesn't have a clearance broker?

We can recommend one

DDU Terms

Delivered Duty Unpaid means you will need us to deliver your goods to the buyers door, with the duty unpaid. The buyer will be responsible to pay import duties/taxes.

You must ask your buyer for their customs broker details, and supply it to us prior to any booking made. We must liaise with them in advance/during transit to ensure a smooth clearance is undertaken.

If your buyer doesn't have a clearance broker?

We can recommend one